



Aire & Anchor

ANCHORING YOUR COMFORT

Honest, upfront pricing — and we'll *beat any written quote* in Louisville.

The price we quote is the price you pay. No surprises, no pressure, no upselling — just straight answers and quality work from your local Louisville team.

10%

Below the major
Louisville names

\$0

Hidden fees —
flat-rate pricing



Licensed
& insured



Locally owned
& operated

\$89 tune-up

Summer A/C Precision Tune-Up

Get your system inspected, cleaned, and summer-ready before the heat hits — a full multi-point tune-up for just \$89. Keeps your warranty valid and your energy bills down.

Service & Repairs

Every repair is flat-rate and quoted before we start — you approve the price first. Our diagnostic fee is **credited back to you** when you move forward with the repair.

DIAGNOSTIC & DISPATCH

Standard service & diagnostic visit
Waived when you approve the repair

\$89

After-hours & emergency dispatch
Evenings, weekends & holidays

\$179

SEASONAL TUNE-UPS

Single-system precision tune-up A/C, furnace, or heat pump — keeps your warranty valid	\$89
Heating + cooling combined tune-up Both systems serviced in one visit — our best value	\$159
COMMON REPAIRS (parts & labor included)	
Run / start capacitor replacement	\$199
Contacteur replacement	\$199
Hard-start kit (compressor saver)	\$269
Flame sensor / hot-surface ignitor	\$219
Condensate drain clear & flush	\$155
Refrigerant recharge — R-410A Per pound, after a complete leak check	\$109/lb
Condenser fan motor	\$489
Blower motor (ECM)	\$759
Control / circuit board	\$619
Compressor replacement Final price confirmed on-site by system & warranty	from \$1,599
Evaporator coil replacement	from \$1,419

The Anchor Club

Members Save Year-Round

Join the Anchor Club and never think about HVAC maintenance again. We'll remind you, schedule you, and put you at the front of the line — plus members save on every repair and replacement.

ESSENTIAL

Anchor Club

\$179 / year

- **2 precision tune-ups** each year (heating & cooling)
- **Priority scheduling** — you go to the front of the line
- **15% off** all repairs
- **No overtime fees**, ever
- Full maintenance & warranty records kept for you

PLUS — BEST VALUE

Anchor Club Plus

\$289 / year

- **Everything in Essential**, and:
- **Waived diagnostic fees** all year
- **Air filters included**
- **20% off** all repairs
- **Loyalty credit** toward a future system replacement

New System Installation

A new system is sized to *your* home — never guesswork. We provide a **free in-home estimate** with a proper load calculation, walk you through your options, and help you capture every available LG&E and federal rebate. Flexible financing is available.

Central air conditioning — efficient (14.3 SEER2)	from \$4,049
Central air conditioning — high-efficiency (16–18 SEER2)	from \$6,299
Central air conditioning — premium variable-speed (19–22 SEER2)	from \$9,199
Furnace + A/C system (complete)	from \$7,899
Heat pump system — heating & cooling	from \$8,999
Ductless mini-split — single zone	from \$3,599

Found a lower written quote? Bring it to us — we'll beat it by 10% on a comparable system. And every installation is backed by our workmanship guarantee.

Ready when you are.

(502) 866-AIRE

Call or text (502) 866-2473 to schedule · Serving Louisville Metro & surrounding counties · Licensed & insured

Prices effective July 2026 and subject to change. Repair pricing covers standard parts and labor; final pricing is confirmed on-site after diagnosis. New-system pricing starts at the amounts shown and is finalized after a free in-home assessment. Rebate eligibility varies by equipment and program.